

THE ZARGHAMI REPORT
4Q23
 SNAPSHOT

SARASOTA OVERVIEW

Market data for homes with a Sarasota, Longboat Key or Lakewood Ranch address.

\$610,000

MEDIAN SALE PRICE

▲ 17%

🏠 \$667k
 🏢 \$520k

\$858,460

AVERAGE SALE PRICE

▲ 18%

🏠 \$893k
 🏢 \$813k

🏠 Stats for single family homes

🏢 Stats for condos, townhomes and

SOLD!

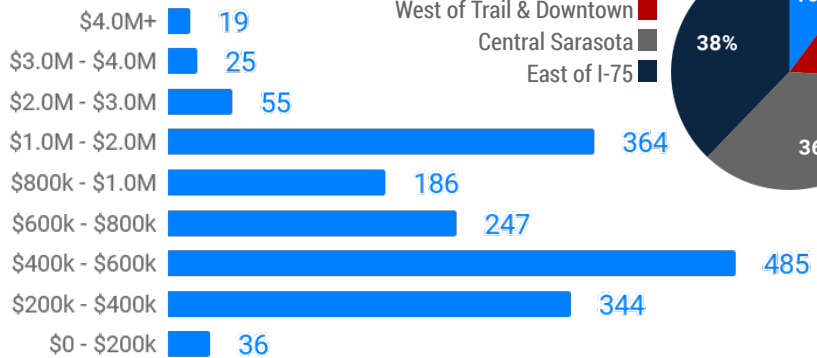
1,762

TRANSACTIONS

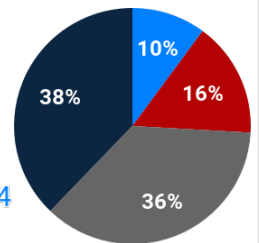
▲ 11%

🏠 992
 🏢 770

HOME SALES



Siesta, Lido, Bird & Longboat Keys
 West of Trail & Downtown
 Central Sarasota
 East of I-75



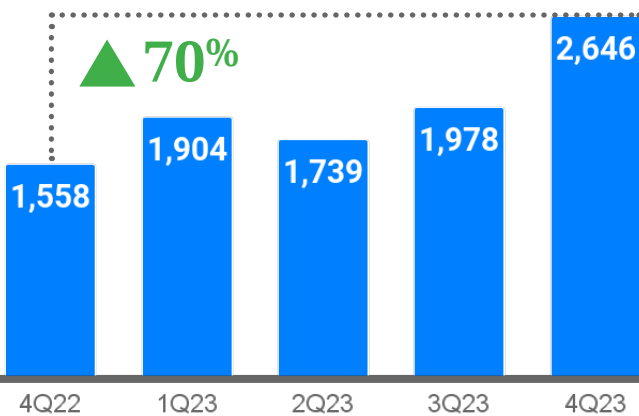
INVENTORY

4.3
 MONTHS SUPPLY

🏠 3.7 🏢 5.2

FAVORS SELLERS

FAVORS BUYERS



🏠 1,359
 🏢 1,287

DAYS ON MARKET



35
 DAYS

▲ 94%

🏠 31
 🏢 39

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For more detailed information, check out the full report at ZarghamiReport.com or call us at 941-900-4855 for a personalized analysis of your specific situation.

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SARASOTA LUXURY

Market data for homes with a Sarasota, Longboat Key or Lakewood Ranch address that sold for \$1.35M or higher.

\$1,704,259

MEDIAN SALE PRICE

▲ 14%
🏠 \$1.8M
🏢 \$1.6M

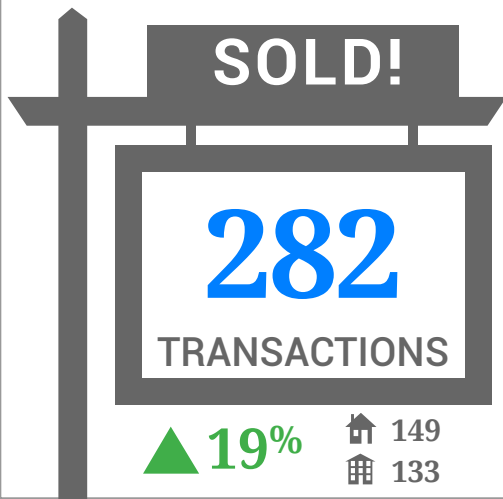
\$2,188,462

AVERAGE SALE PRICE

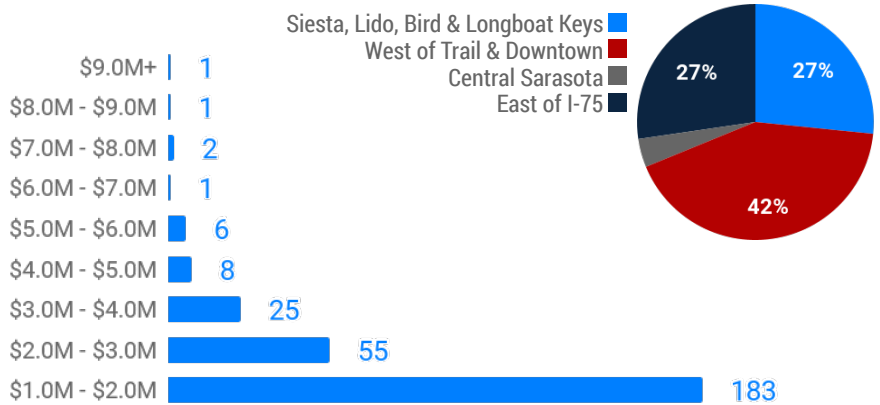
▲ 10%
🏠 \$2.3M
🏢 \$2.1M

🏠 Stats for single family homes

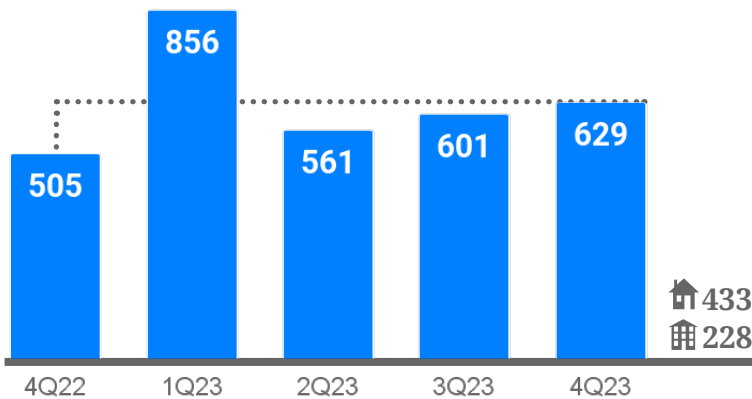
🏢 Stats for condos, townhomes and



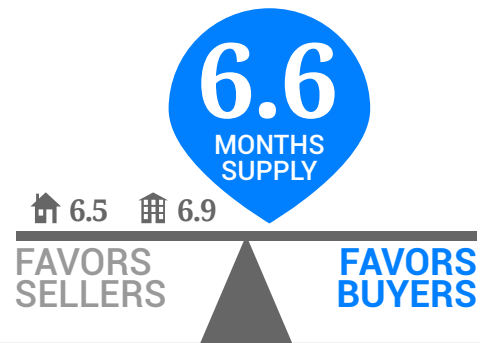
HOME SALES



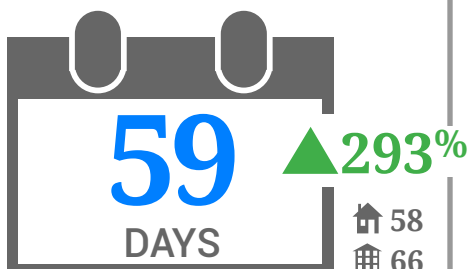
▲ 35%



INVENTORY



DAYS ON MARKET



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SARASOTA KEYS

Market data for homes on Siesta Key, Lido Key, Bird Key, and Longboat Key.

\$1,095,000
 MEDIAN SALE PRICE

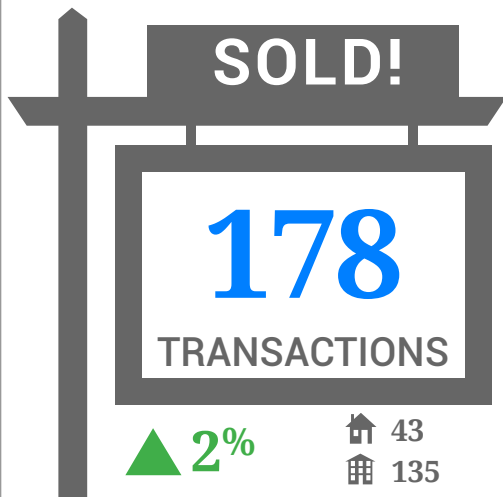
▼ **0.5%**
 🏠 \$2.5M
 🏢 \$900k

\$1,657,316
 AVERAGE SALE PRICE

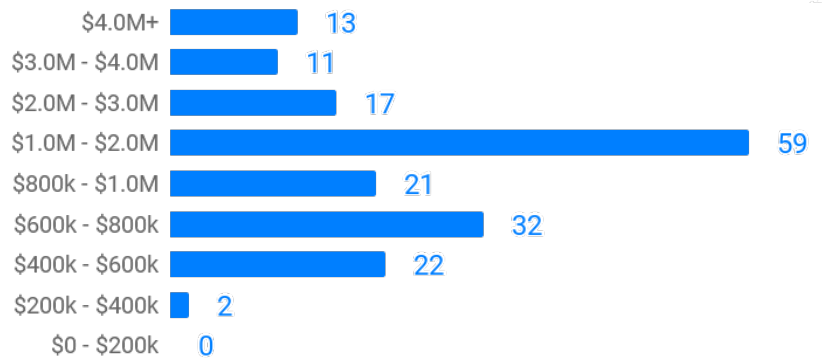
▲ **1%**
 🏠 \$3.0M
 🏢 \$1.2M

🏠 Stats for single family homes

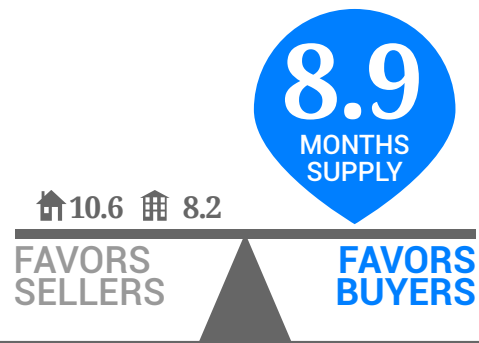
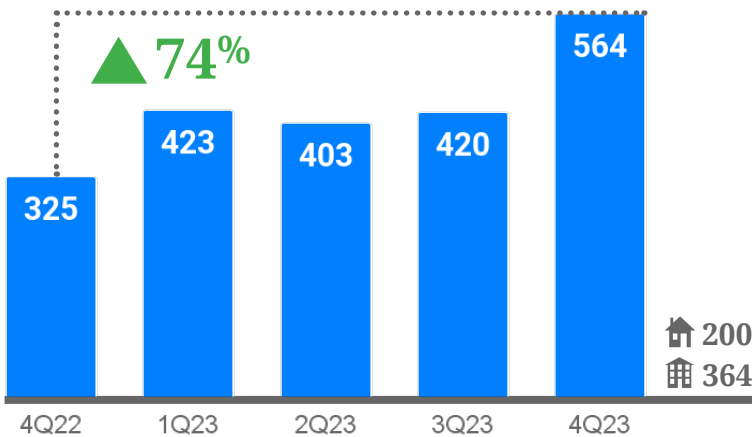
🏢 Stats for condos, townhomes and



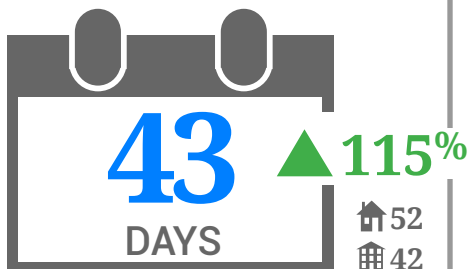
HOME SALES



INVENTORY



DAYS ON MARKET



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WEST SARASOTA

Market data for homes in downtown Sarasota and west of Tamiami Trail.

\$1,218,800
 MEDIAN SALE PRICE

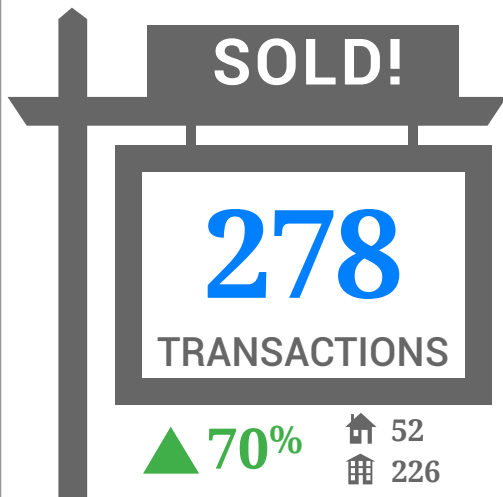
▲ **137%**
 🏠 \$995k
 🏢 \$1.2M

\$1,386,057
 AVERAGE SALE PRICE

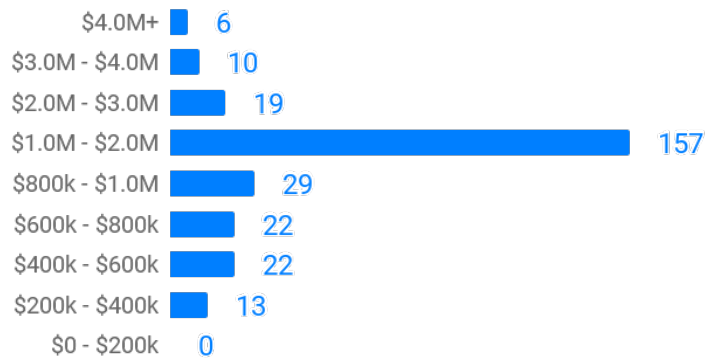
▲ **61%**
 🏠 \$1.5M
 🏢 \$1.4M

🏠 Stats for single family homes

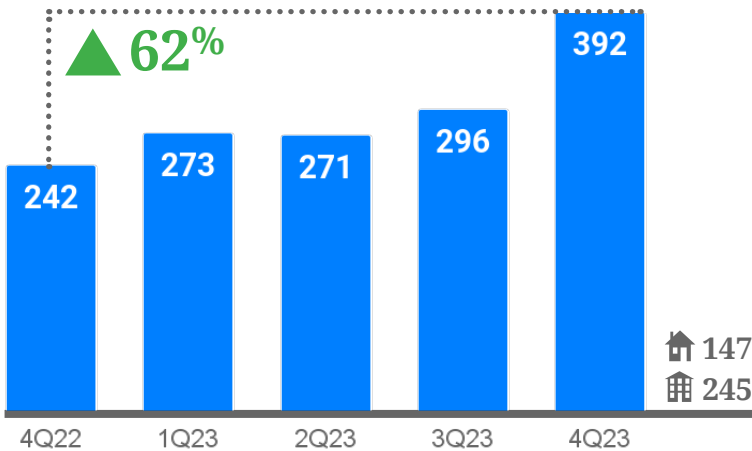
🏢 Stats for condos, townhomes and



HOME SALES



INVENTORY

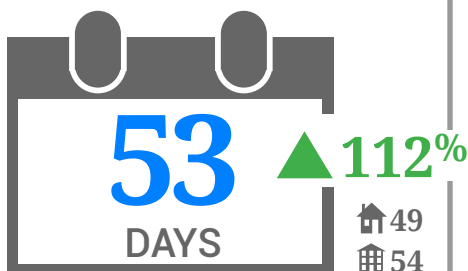


5.4
 MONTHS SUPPLY

🏠 7.4 🏢 4.6

FAVORS SELLERS FAVORS BUYERS

DAYS ON MARKET



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CENTRAL SARASOTA

Market data for homes located between Tamiami Trail and I-75.

\$422,000

MEDIAN SALE PRICE

▲ 3%

🏠 \$475k
 🏢 \$303k

\$472,351

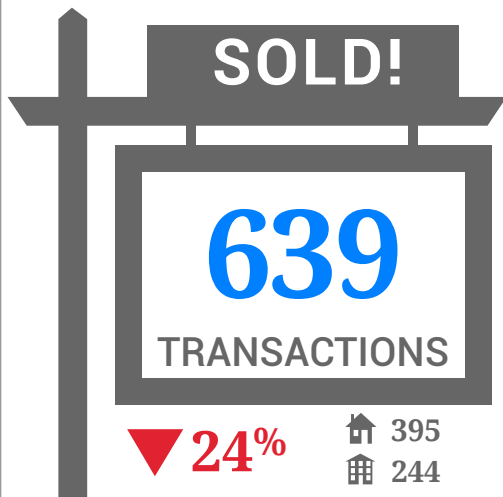
AVERAGE SALE PRICE

▲ 2%

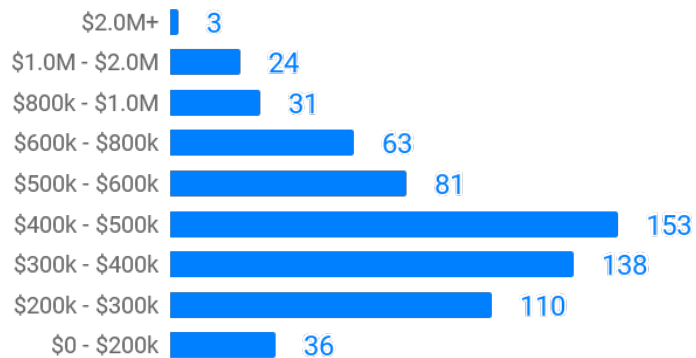
🏠 \$560k
 🏢 \$330k

🏠 Stats for single family homes

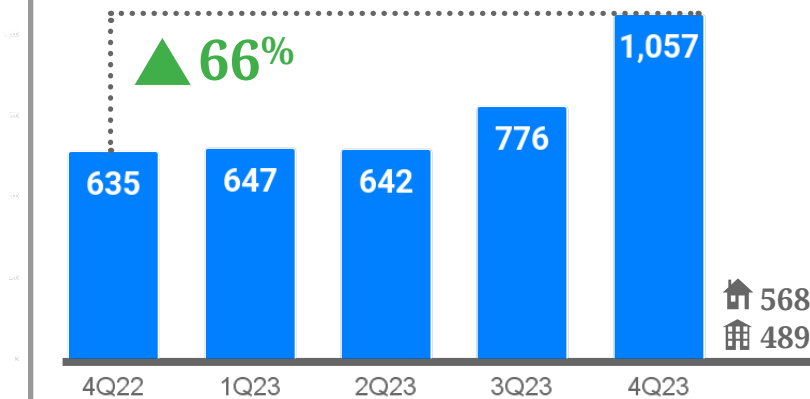
🏢 Stats for condos, townhomes and



HOME SALES



INVENTORY



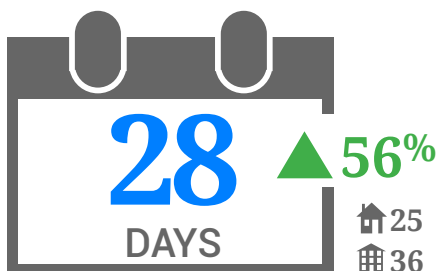
4.3
MONTHS SUPPLY

🏠 3.7 🏢 5.4

FAVORS SELLERS

FAVORS BUYERS

DAYS ON MARKET



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EAST SARASOTA

Market data for homes located east of I-75 and in Lakewood Ranch.

\$657,000

MEDIAN SALE PRICE

▼ 4%

🏠 \$782k
🏢 \$409k

\$795,416

AVERAGE SALE PRICE

▼ 2%

🏠 \$911k
🏢 \$445k

🏠 Stats for single family homes

🏢 Stats for condos, townhomes and

SOLD!

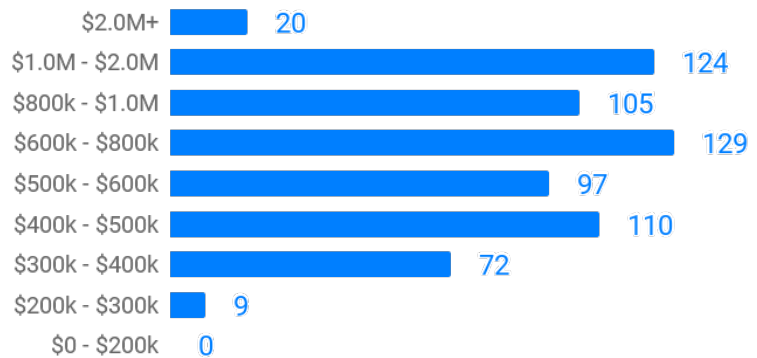
666

TRANSACTIONS

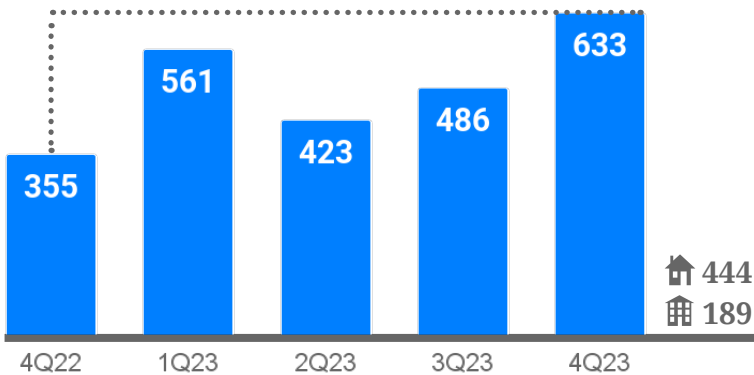
▲ 62%

🏠 501
🏢 165

HOME SALES



▲ 78%



INVENTORY

2.7
MONTHS SUPPLY

🏠 2.5 🏢 3.1

FAVORS SELLERS

FAVORS BUYERS

DAYS ON MARKET



▲ 128%

🏠 41
🏢 39

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BRADENTON

Market data for all of Bradenton excluding Lakewood Ranch.

\$400,000

MEDIAN SALE PRICE

▲ 3%

🏠 \$479k
 🏢 \$295k

\$495,440

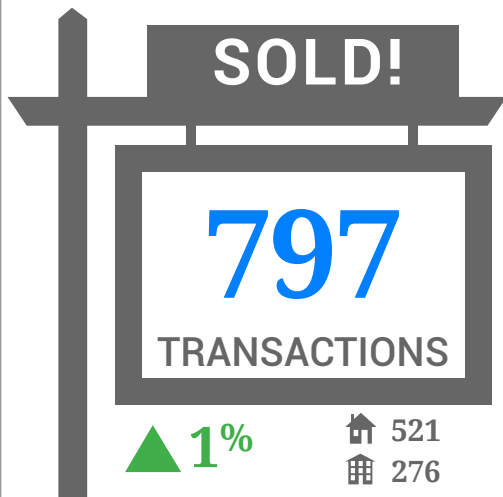
AVERAGE SALE PRICE

▲ 8%

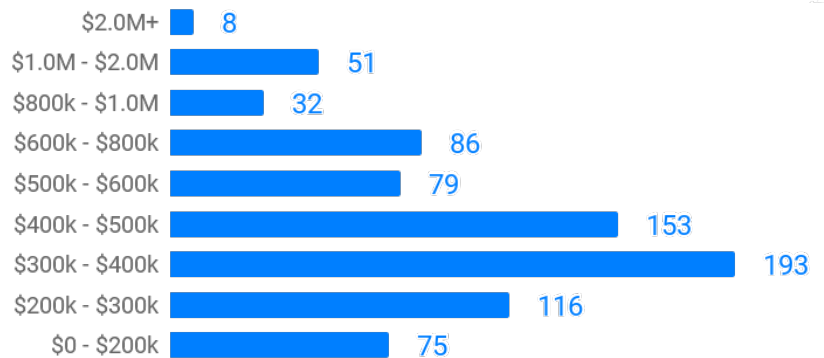
🏠 \$592k
 🏢 \$313k

🏠 Stats for single family homes

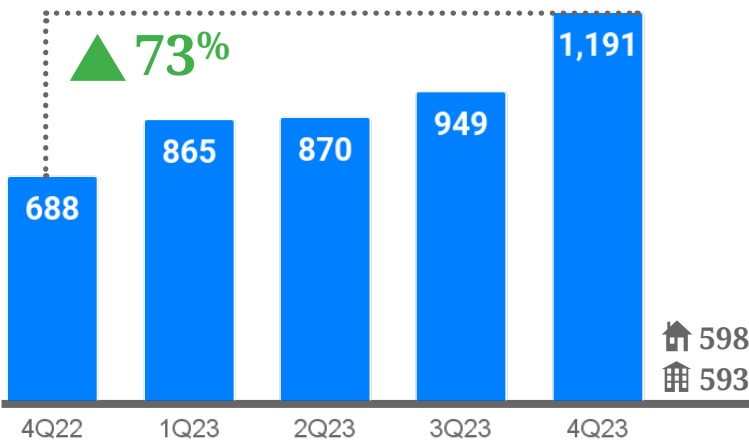
🏢 Stats for condos, townhomes and



HOME SALES



INVENTORY

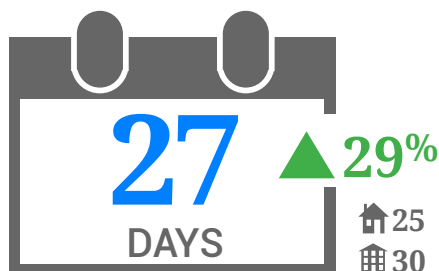


4.1
MONTHS SUPPLY

🏠 3.3 🏢 5.5

FAVORS SELLERS **FAVORS BUYERS**

DAYS ON MARKET



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**VENICE, OSPREY
 & NOKOMIS**

Market data for all of Venice, Osprey and Nokomis.

\$511,875

MEDIAN SALE PRICE

▲ 1%

🏠 \$575k
 🏢 \$380k

\$584,361

AVERAGE SALE PRICE

▼ 1%

🏠 \$656k
 🏢 \$407k

🏠 Stats for single family homes

🏢 Stats for condos, townhomes and

SOLD!

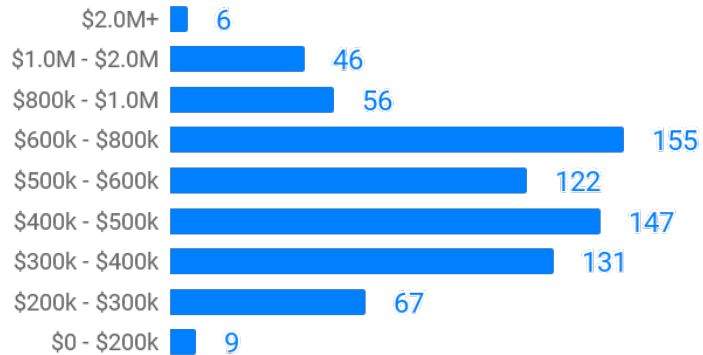
739

TRANSACTIONS

▲ 36%

🏠 526
 🏢 214

HOME SALES



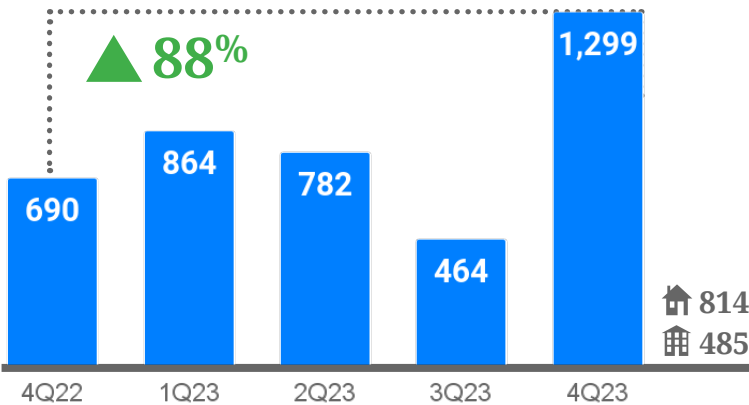
INVENTORY

4.8
 MONTHS SUPPLY

🏠 4.3 🏢 6.0

FAVORS
 SELLERS

FAVORS
 BUYERS



DAYS ON MARKET



▲ 153%

🏠 38
 🏢 39

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